



Ana Gabriela Mansilla G.

Email: amansillag@unmsm.edu.pe / anagabriela.mansilla@gmail.com

Telephone (s): (+886) 0901116092 / (+511) 977936148

PROFILE

Lawyer, university professor and researcher with focus in international economy, law and Asia.

BACKGROUND

I. ACADEMIC RESEARCH

1.1 Research

A. Research Project

Title: Government strategies of foreign investment manufacturing sector carried out by the People's Republic of China (China) that affected its economic takeoff in the global economy during the period 1980-2016

B. Thesis jury

Title: *ASEAN: projections of Peruvian foreign policy after accession to the "Treaty of Amity and Cooperation in Southeast Asia"*. Diplomatic Academy of Peru. 2019

C. Thesis advisor

Title: *Results generated by the free trade agreement (FTA) of Peru with Thailand, on foreign trade during the period 2011-2016*. Cesar Vallejo University. 2017

1.2 Publications

A. Magazine "Peru Exporta" September 2020

Article: Interview to Dr. Kuo Chun Yeh (NTU) about "*Economic development in Latin America from an Asian perspective*"

Translator

B. Magazine "Boletín CEAS" No. 1. September 2020

Article: *Health reform policy in China*

Page 3

C. Magazine "Lima gris". 17/07/2020

Article: *Effects of the Hong Kong National Security Law: End of "one country, two systems" and a new normal in communication*

- D. Magazine "Peru Exports" Exporter Association (ADEX) No. 408. March- April 2018
Article: Negotiating with Asian buyers
Page 31

- E. Magazine of the APEC Study Center. Bulletin No. 2: Second Fortnight of May 2017
National University of Piura (UNP)
Article: Trade economic relations between Republic of Korea and the countries of the Andean Community of Nations
Page 9

- F. History, Culture and Chinese language learning
Chapter: Problems of the legal situation of the new Chinese immigrant to Latin America
Union of Universities of Latin America and the Caribbean. Mexico DF.
First Edition: 2015. Page 141
ISBN: 978-607-8066-16-2

1.3 Awards and Affiliation

- A. Taiwan Fellowship Award 2020
- B. Asia Pacific Economic Cooperation (APEC) Academic member 2019
- C. Center for Asian Studies (CEAS) National University of San Marcos. Founder member 2018
- D. National San Marcos University 2018
- E. The Peruvian Network for Pacific Asia Studies (REDAP). Member 2016
- F. The Inter-Pacific Bar Association (IPBA). Ex member 2004

II. ACADEMIC BACKGROUND

2.1 Academic Degree

A. Master degree

International Master of Business Administration (IMBA)

Institution: National Chengchi University

Faculty: College of Commerce

Country: Republic of China

Date of Degree Conferral: 2009

B. Bachelor degree

Bachelor in Law and Political Sciences

Institution: National San Marcos University

Faculty: Law and Political Sciences

Date of Degree Conferral: 2001

2.2 Other Studies

A. Postgraduate studies in Global Economic Management

Institution: National San Marcos University
Faculty: Economic sciences
Period: 2014 -2016

B. Master studies – Exchange program

Institution: Indian School of Business
Faculty: School of Business
Period: 2008 - 2009 (Terms 7, 8)

C. Undergraduate studies in economic sciences

Institution: Ricardo Palma University
Faculty: Economic sciences
Period: 1992 – 1995

D. Others diplomas

International Relations Diploma
Institution: Diplomatic Academy of Peru
Period: 2013

National, Regional and Local Public Management
Institution: Lima Bar Association
Period: 2006

E. Training courses

Vocational Development Program for Women and Policies in South Korea (Seoul, South Korea)

Organizer: Ministry of Gender Equality and Family of South Korea & Ewha Womans' University
Period: 11/2019

Seminar for China Issue Experts of Belt and Road Initiative Countries (Beijing – People's Republic of China)

Organizer: Chinese Academy of Social Sciences
Period: 07/2019

International Trade Promotion Program (Lima, Peru)

Organizer: Peru Export and Tourism Promotion Agency – PROMPERU
Period: 2017

Telecommunication and Network Security Policies (Tokyo, Japan)

Organizer: Latin America Exchange Cooperation LATEC – Japan

Period: 2003 – 2004

Annual Conference: Diplomacy and International Policy (Lima, Peru)

Organizer: Diplomatic Academy of Peru

Period: 1997

F. Teaching training courses

Course: Academic Writing with APA and Use of Bibliographic Managers

Organizer: Faculty of Administrative Sciences of the National San Marcos University

Period: 14/04/2018 - 02/06/2018

Course: Business research

Organizer: Faculty of Administrative Sciences of San Martin de Porres University

Period: 22/01/2018 - 01/02/2018

Course: Capacity Building Teachers in the Evaluation of Learning-Development of written tests to assess skills

Organizer: Faculty of Administrative Sciences of San Martin de Porres University

Period: 06/04/2017 - 30/04/2017

Course: Teacher Induction in Training by Competencies

Organizer: San Ignacio de Loyola University

Period: Semester 2016 – I

Course: Thesis counseling in Business Sciences - Criteria for advising, reviewing and evaluating thesis

Organizer: Faculty of Administrative Sciences of San Martin de Porres University

Period: 26/01/2015 - 11/02/2015

2.3 Participation in scientific and academic events

A. International Conferences

Conference: The Pacific Alliance, CPTPP and Taiwan Mirror

Role: Speaker

Organizer: Instituto del Futuro

Date: 10/03/2021

Webseminar USA and China relations

Role: Speaker

Organizer: Embassy of the United States of America in Peru

Date: 27/02/2021

Conference: APEC and New Zealand 2021: Priority topics
Role: Participant
Organizer: Ministry of Foreign Affairs in Peru
Date: 06/01/2021

Smart Agriculture Symposium
Role: Participant
Organizer: Biotechnology Industry Research Center & Taiwan Economic Research Institute
Date: 03/12/2020

APEC Workshop on the R&D and Promotion of Smart Agriculture
Role: Participant (Part of the Peruvian Ministry of Agriculture Delegation)
Organizer: Asia Pacific Economic Cooperation
Date: 23-24/10/2020

Ketagalan Forum: "2020 Asia-Pacific Security Dialogue" (Taipei, Republic of China)
Role: Assistant
Organizer: Ministry of Foreign Affairs (Republic of China)
Date: 08/09/2020

Conference "*Geopolitics after COVID-19: Peru, from regional success to calamity*" (Taipei, Republic of China)
Role: Speaker
Organizer: Taiwan National Central Library
Date: 09/07/2020

Conference "*Taiwan and COVID-19*" (Taipei, Republic of China)
Role: Speaker
Organizer: Center for Asian Studies, National San Marcos University
Date: 15/05/2020

Conference "*Action planning: Triple helices' approach for effective women empowerment policy*" (Seoul, South Korea)
Role: Speaker
Organizer: Ewha Woman' University
Date: 24/11/2019

Conference "*Peruvian legal framework for Chinese investors*" (Beijing, People's Republic of China)
Role: Speaker
Organizer: Penn Wharton China Center – Beijing
Date: 29/07/2019

Conference "*Peru economy and global governance*" (Beijing, People's Republic of China)
Role: Speaker
Organizer: Chinese Academy of Social Sciences
Date: 07/07/2019

CIFA International Conference "*Peru, Challenges and Opportunities*" (Lima, Peru)
Role: Panel moderator and commentator
Organizer: Faculty of Administrative Sciences of San Martin de Porres University
Period: 09/10/2014 – 11/10/2014

Second International Seminar: "*China, Latin America and the Caribbean: conditions and challenges for the 21st century*" (Mexico DF, Mexico)
Role: Speaker
Topic: Legal situation of the new Chinese migrant to Latin America
Organizer: RED Alc- China / Autónoma de México University
Date: 26/05/2014

Study mission in Canal Panama 2014 (Ciudad de Panama, Panama)
Role: Study mission member
Organizer: Exporter Association – ADEX
Period: 25/03/2014 - 29/03/2014

Peru Investment Forum – Sao Paulo 2012 (Sao Paulo, Brazil)
Role: Speaker
Topic: Investment Opportunities in the Energy & Mining Sector
Organizer: Peruvian Business Council
Date: 22/06/2012

Second Phase APEC Digital Opportunity Center Project 2009 (Taipei, Republic of China)
Role: Support in the organization as a volunteer
Organizer: Institute for information Industry
Period: 10/06/2009 – 10/09/2009

10th International Conference WUB Peru 2006 (Lima, Peru)
Role: Member of the organizing team
Organizer: Worldwide Uchinanchu Business Association Peru
Date: 30/01/2006

Geopolitical security in Asia (Okinawa, Japan)
Role: Assistant
Organizer: Institute for Socio Economic Studies
Date: 2003

B. National Conferences

Conference "*Economic reforms in China during the era of Deng Xiaoping*"

Role: Speaker

Organizer: National Congress ALADAA - PERU

Date: 24/09/2019

Symposium "*40 years of economic reforms in China and its impact on Peru and the world*"

Role: Speaker

Organizer: Center of Asian Studies. National San Marcos University

Date: 12/12/2018

Seminar of Professional Update "*Customs Law and International Trade: The China factor*"

Role: Speaker

Organizer: Faculty of Law. Cesar Vallejo University

Date: 28/10/2017

Seminar "*China and its influence in Peru*"

Role: Speaker

Organizer: San Juan Bautista University

Date: 21/09/2012

Conference: *Economy, Culture and Scholarship to Taiwan*

Role: Speaker

Organizer: Institute of Economic Research – National San Marcos University

Date: 06/10/2011

First Meeting of Heads of Legal Advice of the Public Sector "*Crimes against public administration - Illicit enrichment and corruption*"

Role: Assistant

Organizer: Ministry of Justice

Date: 25/02/2005

2.4 Languages

A.	English	(Advance Level)	TOEFL 213
B.	Mandarin Chinese	(Conversational Level)	
C.	German	(Advance Level)	
D.	Japanese	(Conversational Level)	
E.	Spanish	(Native language)	

III. TEACHING EXPERIENCE

- A. **National San Marcos University (Faculty of Administrative Sciences – International Business School)**

March 2018 – Nowadays

Courses:

- Cross cultural issues in fairs and trade international missions
- International Negotiation: Cases with China
- Vision for the economic development of Peru

B. San Martin de Porres University (Faculty of International Business)

August 2014 – 2019

Courses:

- Latin American economic Integration
- Intercultural Business Negotiation
- Research Applied to Business

C. Cesar Vallejo University (Faculty of International Business)

August 2013 – 2019

Courses:

- Latin American economic integration
- International Negotiation
- International Trade Law

D. San Ignacio de Loyola University (Faculty of International Business)

April 2016 – December 2017

Course:

- Management and promotion of exports for the Asian market

E. University of Lima (Faculty of International Business)

April 2015 – March 2016

Courses:

- Globalization and Foreign Direct Investment in Peru
- Intercultural Business Management
- Legal Framework of International Trade

IV. PROFESSIONAL EXPERIENCE

Connect Latin Asia

December 2014 – 2019

Position: Legal consultant

Description: Provision of legal and administrative assistance to Asian clients in Peru, mainly Chinese

Ecardamerica S.A.C.

July – October 2013

Position: Legal assistant of Hong Kong investor in Latin America

Description: Selection of local human resources and supervise that investments are made in accordance with the law and optimizing costs

Torres & Torres Lara Law Firm

October 2011– June 2013

Position: Corporate lawyer in charge of The China Desk

Description: Provide advice to Chinese investors in Peru in areas as custom law, foreign trade law and also legal commercial strategies for international business

Lima Chamber of Commerce, Foreign Trade Center October - November 2011

Position: Organizer of the 500 Business Roundtable at “The Fifth China-Latin America Business Summit”

Description: Effective coordination with China Council for the Promotion of International Trade – CCPIT in the organization and execution of the event

COBY Electronics Co. Ltd., Shenzhen, People’s Republic of China February - May 2011

Position: Key Account Manager

Description: Korean consumer electronics factory in Shenzhen. Interaction with Research & Development Korean team. On charge of the design of entry strategies into the Latin American market through the identification of regional web pages and social marketing

VOVIV Tech (Shenzhen) Ltd. People’s Republic of China November - February 2011

Position: Overseas Business Developer

Description: American ICT company in Shenzhen. Assistance in the participation of fairs and business meetings as well as team discussion about the ICT technology and its uses.

The Ministry for Transportation and Communication, Lima, Peru March 2005 -August 2007

Position: Lawyer at the Legal General Office

Description: Elaborate infrastructure project contract drafts in order create long term benefits for rural areas of Lima. Analyze administrative cases related to radio piracy and electromagnetic space authorization.

The Ministry for Women and Social Development, Lima, Peru April 2004 – March 2005

Position: Legal assistant at the Legal General Office

Description: Coordination with local governments for the installation of Women Vocational Centers

Nippon Electric Corporation - NEC, Tokyo, Japan October 2003 – February 2004

Position: Intern

Description: Collaborate with the department of telecommunication and network security through translation from Portuguese into Spanish. Participated in discussions about information society organized by the Institute for International Socio Economics Studies subsidized by NEC.

The Ministry for Women and Social Development (PATPAL Zoo), Lima, Peru January-October 2001

Position: Legal assistant at the Legal General Office

Description: In charge of contracts inside PATPAL zoo. Legal assistance in the negotiation to import a giraffe from a national park in Africa to Peru.

I was in charge of the processing of the trademark “PATPAL zoo” in the intellectual property registry (INDECOPI).

Dumping and Subsidies Secretariat, Institute of Defense of the Free Competence and Intellectual Property Rights (INDECOPI), Lima, Peru January – December 2000

Position: Legal Practitioner

Description: Organized the international reports related to dumping cases considering the chapters of the Art. VI of the GATT, which serves as jurisprudence and legal support for currently cases at the Office.